

**FORM NL-40 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS****UNITED INDIA INSURANCE COMPANY LIMITED****BUSINESS ACQUISITION FROM DIFFERENT CHANNELS -QUARTER 2 2017-18**

Rs in Lacs

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	3550743	183086	3615214	167125	8295795	379164	7055775	337431
2	Corporate Agents-Banks	184723	9244	299181	15500	661000	28811	603102	33238
3	Corporate Agents -Others	16544	1954	9371	2011	35281	4541	19597	4192
4	Brokers	318506	65775	170735	78445	614042	186228	327715	165849
5	Micro Agents	144	5	57	2	318	12	122	8
6	Direct Business	376813	81305	369205	142294	802857	169165	744600	220454
	<b>Total (A)</b>	<b>4447473</b>	<b>341370</b>	<b>4463763</b>	<b>405378</b>	<b>10409293</b>	<b>767921</b>	<b>8750911</b>	<b>761171</b>
1	Referral (B)	0	0	0	0	0	0	0	0
	Others	3180	47	0	0	3180	47	0	0
	<b>Grand Total</b>	<b>4450653</b>	<b>341417</b>	<b>4463763</b>	<b>405378</b>	<b>10412473</b>	<b>767967</b>	<b>8750911</b>	<b>761171</b>

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold